

The Rebid Centre

Improve your whole organisation's ability
to retain more contracts



What is The Rebid Centre and how will it help me?

The Rebid Centre is an online tool that helps your entire organisation retain more contracts and win more rebids. It provides your contract managers, account managers, sales and bid teams with instant guidance, tools, best practice processes and information to help them run better contracts, prepare for rebids and run better rebids. And your staff can access it 24 hours a day, every day of the year, for less than the price of a one day training course.

The Rebid Centre will help

- Your contract and account managers put in place the processes and actions to deliver improved performance and improved customer relationships on the contract;
- Your teams prepare better for all your rebids;
- Your bid teams write submissions that make the most of your incumbency – without falling into the traps so many incumbents do of relying on your incumbency to win;
- Your company retain more contracts at rebid.



With the Rebid Centre you can

- Give all your managers and teams instant access to the best practice processes for rebids and for running contracts to put you in the best position to win;
- Combine the Rebid Centre with your own company processes to fill gaps, adapt how you work, or combine your best practices with ours to fit your culture and how you want to approach your contracts and contract retention;
- Focus on particular areas of contract delivery and rebids you want to improve and make sure all your staff are quickly able to understand and adopt the changes;
- Make sure all your contracts, sales and bid teams take a coordinated approach to running and retaining contracts.

How do I get access to the Rebid Centre?

The Rebid Centre is an online subscription tool. Just pay the subscription for a single user and you can instantly start seeing and using the Rebid Centre contents.



Corporate subscriptions

Give all your managers access to the Rebid Centre. We can arrange a corporate subscription, at significantly reduced costs, to give multiple users access. We can even customise the Centre to give you your own secure area just for your staff and help you combine your own documentation and processes with ours, under your company logo. All at a cost that's much lower than you could develop your own best practice library for, or run a training programme for your managers and staff.

Find out more

Take a look at some of what's in the Rebid Centre. Go to our demonstration site at www.rebidsolutions.co/home

You'll find some of the ideas, processes and guidance from the Rebid Centre listed on each page – and some free example papers from the Centre you can download. You can also join as a single subscriber direct at: www.rebidcentre.co/join-the-rebid-centre

For more information on joining, or to find out how to set up a corporate subscription for all your managers, email us at: enquiries@rebiting.co.uk or call us on 07729 335045

